

## Medical Director

JHTV is seeking to fill the position of Medical Director. In this position, the JHTV Medical Director will be responsible for developing and supporting a strategy that fully empowers and encourages JHU faculty to bring products to market (or commercialize their inventions) more effectively. Commercial success includes industry sponsored research funding, intellectual property licenses, and funding of startup companies. The JHTV Medical Director will have both a wide and deep understanding of how innovation occurs throughout the Johns Hopkins University campuses and experience of their own with commercialization. First and foremost, this position is about mentoring faculty on how to become effective champions for the commercialization of their inventions. The JHTV Medical Director is the key liaison to Hopkins faculty and must have an interest in, and experience with, technology evaluation and translational development. They will be expected to use their existing connections throughout Hopkins and to make new ones to help combine and develop technologies and commercialization teams.

The JHTV Medical Director will report to Christy Wyskiel, Senior Advisor to the President of JHU. S/he will be a current JHU faculty member who dedicates 20% of their time/effort to JHTV. In order to incorporate an array of faculty expertise, the position will be revisited every two years.

### **Responsibilities:**

Translational Research – provide insight and guidance on deployment of JHTV translational funds; connect JHTV to various forms of translational funding available from JHU and other sources; ensure best practices; identify high potential projects and help develop them; communicate with faculty about availability of translational resources.

Technology Licensing – provide oversight and leadership for the Technology Advisory Group by encouraging and recruiting members; support the tech transfer team as they seek to identify companies to license technology from JHU labs; make connections as needed between tech transfer and promising faculty, labs and technologies.

FastForward – Act as faculty representative to mentors-in-residence; support faculty education (I-Corps, etc.); support venture creation; provide insight/assessment on technologies to FastForward team as needed.

Sponsored Research – support visits from industry and help foster corporate partnerships where mutual interests between industry and JHU align. Meet with the Business Development team periodically to help guide their efforts and share experience/expertise as appropriate.

Consultation - respond to requests for information or assistance by the Director and Senior Staff of JHTV and provide information as to Medical School/Faculty matters that may impact on JHTV's mission.

### **Desired qualifications:**

Experience and positive results with aspects of the commercial ecosystem, including working with venture backed companies, industry partners at scale, bringing products toward the clinic and market, track record of company creation and/or advising companies with track records of success. Deep understanding of how to discover, launch and build companies from life sciences assets at the School of Medicine. Strong track record of collaboration with and mentorship of faculty colleagues in the commercial space.

Interested candidates should email a cover letter and resume to Dana Weisgerber, [danaw@jhu.edu](mailto:danaw@jhu.edu) by October 20.

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